



5<sup>th</sup> September, 2019

## Campus Placement Drive

By

<b>Company</b>	<b>JARO Toppscholars</b>
<b>Date of Drive</b>	<b>September 14, 2019 (Saturday)</b>
<b>Venue</b>	<b>Amritsar College of Engineering &amp; Technology</b>
<b>Reporting Time</b>	<b>09.00 AM</b>
<b>Eligibility Criteria</b>	<b>60% in Current Degree</b>
<b>Batch</b>	<b>2020 passing out</b>
<b>Stream Eligible</b>	<b>B.Tech (all Branches)/MCA/BCA/MBA/BBA/B.Com</b>
<b>Job Designation</b>	<b>Trainee-Carrier Development</b>
<b>Salary</b>	<b>12.lac P.A (As a Trainee for a period of 3 months and offered a salary of INR. 32000(Fixed)+Incentives )</b>
<b>Job Description</b>	<ul style="list-style-type: none"> <li>• Identify opportunities through Web interaction, Tele calling &amp; Marketing event.</li> <li>• Validate and manage the leads generated through above mentioned activities.</li> <li>• Record and maintain the quality of leads and ensure progression of leads from identification to closure.</li> <li>• Maintain a quality pipeline by targeting the right set of audience and weekly closure by continuous follow-up.</li> <li>• Provide counselling to students and help them choosing the right learning module.</li> <li>• Willing to travel within city limits &amp; convince the customers (i.e. Parents) to purchase Toppscholars learning app to improve their children's quality of education and academic result.</li> <li>• Ensure end-to-end delivery and sustain the given targets.</li> </ul>
<b>Selection Process</b>	<ul style="list-style-type: none"> <li>• Group Discussion</li> <li>• Personal Interview</li> <li>• Operations Round</li> </ul>
<b>Documents to carry</b>	<ul style="list-style-type: none"> <li>• One copy of their updated CV</li> <li>• Two copies of their latest passport size photograph</li> <li>• Photo copies of all educational documents along with marks sheet (10<sup>th</sup>, 12<sup>th</sup>, Graduation &amp; Post Graduation)</li> </ul>